



KSI CONSULTING, LLC
"The Specialty Insurance Professionals"

Primary Insurance Verification for Your Student Athletes

Current Challenge

It's happened to every athletic department; at the beginning of the season you obtain proof of primary insurance for a student athlete and when he/she is injured during the season you learn that the coverage is either no longer in effect or was not valid from the start. It is disappointing and frustrating when ALL of their expenses hit your excess medical program, thus damaging your loss experience. Further, in this economy it's become more common that a student athlete's parent loses their job - and insurance - further jeopardizing your program.

Solution

You may have heard of services that promise primary insurance verification for under \$1 per student athlete. The problem with those services is that you are likely to receive valid verification/plan information on 30% to 50% of the athletes you submit. Unfortunately, partial data doesn't do you much good.

KSI Consulting is one of the only companies in the industry that can promise 100% verification of your student athlete primary insurance information.

How does the process work? Simple:

- Provide us with the information shown below that you have collected from your student athletes. Most of the time a spreadsheet can be exported from your sports injury management system:
 - o First & Last Name
 - o Student ID#
 - o Gender
 - o Date of Birth
 - o Insurance Company Name & Phone Number
 - o Subscriber Name, Date of Birth and Gender
 - o Policy/Subscriber #
 - o Insurance Group #
 - o Subscriber Relationship (self, child)

- Upon receipt of this information we will provide a detailed report (usually within 7 business days) outlining the results of the verification process.
- This information will be 100% complete as our alliance partner will rectify all initial report errors and make individual calls to insurance carriers for all cases still in need of verification.

The cost of this detailed service is \$4.00 per student athlete for an initial verification run and \$2.50 per student athlete for any subsequent verification report within the same plan year. Preventing just one claim from hitting your institution's excess medical program will likely more than pay for this service!

If you would like to utilize this service - only available to our clientele - please sign below and we will get the process started.

Name

Date